



Trainer Profile

Pham Vu Xuan Bang

Personal Details

Nationality: Vietnamese

Education

Qualification: Master of Business Administration
Institute: Texas University - USA

Qualification: Master of HR Management
Institute: Stockholm University, Sweden

Qualification: Bachelor of Finance – Banking
Institute: University of Financial and Accounting

Work Experience

Mr Bang has had more than 30 years of experience working at management role and senior coach in a variety of industries such as Aviation, Insurance, FMCG, Banking, Technology, Trading & Services, Pharmaceuticals, etc.

Currently, Mr Bang is the Chairman of the Board of Directors for Gia Bao A.B Joint Stock Company, which specializes in providing DELL VIP laptops to the Vietnamese market as well as a Professional Speaker, Senior Trainer, Executive Coach to train the employees of hundreds of Vietnamese and multi-national companies from staff to BOD level. He is also the certified coach of international organizations such as BTS, Vantage Partners, Sewells Group, Concept to Competence, etc.

He has been successfully not only transferred new knowledge and skills, but also coached the new way of thinking to his participants' mindset.

By his inspirational training style, all his participants always have opportunities to learn, share experience and practice new patterns of behaviour and in so doing to enhance human relations and human awareness.

Training Programmes



Mr Bang has been developing & delivering many technical and soft skills training programmes and facilitating management and leadership training/ coaching courses. He has accumulated extensive knowledge and wide experience in how to influence, interact people in skills building and transference.

He is an expert in a lot of competencies such as negotiation, influencing and persuasion skills, effective communication, presentation skills, creativity, analytical thinking, flexibility, change management, creativity & innovation, problem solving & decision making, strategic thinking and strategic planning management, time management, leaderships and executive coaching services as well.

- Business Etiquette And Corporate Finesse
- Building Trust And Relationship
- Change Management
- Communication Skills
- Competencies Assessment/ Talent Development
- Competencies Development Training/ Facilitation/ Consultant
- Customer Service And Handling Customer Complaint
- Developing Influencing And Persuasion Skills
- Driving Results And Performance Management
- Emotional Intelligence
- Executive Leadership Coaching
- HR For Non-HR Managers
- Interview And Selection Skills
- Job Analysis/ Job Evaluation/ Training Needs Assessment
- Stakeholder Management
- Critical Thinking
- Management And Leadership Skills
- Managements And Leaderships Facilitator/ Workshop Designer
- Negotiation Skills
- People Management
- Presentation Skills
- Problem Solving And Decision Making
- Professional Executive Leaderships Frontline Coaching
- Strategic Planning And Thinking
- Strategic Planning And Goal Setting
- Successful Negotiation Skills
- Team Building/ Team Bonding Expert
- Time Management And Planning Skills
- Train The Trainer
- Work Life Balance
- Finance For Non-Finance Managers
- Strategic Thinking
- OKR Model



**Partial List
of Clients
Mr Xuan Bang
Has Delivered
Training
Programmes**

- Creativity & Innovation
- Leader in Me
- Self-Management Skills
- Design Thinking
- Leading with EQ
- Growth Mindset
- Agility Mindset
- Building Resilience
- Building a Customer-Centric Service Culture
- Agribank
- Anova
- ANZ Bank
- Asian Commercial Bank
- Avery Dennison
- Axon Active
- BASF
- British American Tobacco
- Canon
- CapitaLand
- Caravelle Hotel
- CBRE
- Central Construction
- Child Fund (NGO)
- CIMAS Engineering
- Cisco
- CMC Corporation
- Coast PP
- Coca-Cola
- Counterpart International (NGO)
- Dalat Hasfarm
- Damco
- FE Credit
- Feddy Vietnam
- Ford
- FPT-FIS
- FrieslandCampina
- Fusheng
- GSK
- HDBank
- Hoa Binh Group
- ICI Paints
- VNG
- Maerk Vietnam
- Mesdes-Benz
- Merck
- Minh Long
- MSD
- MUFG
- NashTech
- Nestle Vietnam
- Novaland
- Orgnapaper
- Orion Food Vina
- Pepsico Foods
- Pfizer
- PG Bank
- Prudential Vietnam
- PV Drilling
- PV Gas
- Rich Products
- RMIT
- SABECO
- Sacombank
- Saigon Commercial Bank
- Sanofi-Aventis
- Suntory PepsiCo
- Swiss Financial Institute
- Techcombank
- Thanh Thanh Cong Group
- TIAGS
- Tien Phuoc
- Tiki
- Vietcombank
- Vietinbank



- Insee Vietnam (SCCC)
- Intel Vietnam
- Jabil Vietnam
- JVPC
- KAO Vietnam
- Keppel Land
- Lazada
- L’Oreal
- Eurowindow
- Generalli Insurance
- BAT
- Friesland Campina
- Vietnam Brewery Limited
- Vincommerce
- Vingroup
- Vinhomes
- Vision International
- VPIC
- Watson Wyatt
- Zuellig Pharma
- Masan Group
- Panasonic HN
- Holcim Vietna
- Lavie